Innovation for eParticipation

## **The Swedish Business Link** – Innovative cooperation for development of public e-services for business



### Ms Lena Rooth

Head of Division, Business Support Swedish Agency for Economic and Regional Growth lena.rooth@tillvaxtverket.se Poznan, November 16, 2011









## Verksamt.se – the Swedish Business Link to Government

### Agenda

- Short introduction to the Swedish Agency for Economic and Regional Growth
- □ Verksamt.se Information and e-services from Swedish authorities
- □ Background information
- □ What is Verksamt.se content, tools etc
- □ Multichanneling of information and services
- **G** Future Development
- □ Sucess factors and problems Lessons learnt









### **Background information**

- □ Swedish Government's Action Plan for eGovernment
- Digital Agenda for EU and Sweden
- □ The eGovernment Delegation
  - As simple as possible for as many as possible
  - Coordinate IT-based projects of government agencies
  - Standardisation, interoperability
  - 29 strategic projects
- Several uncoordinated portals, websites
  Low level of usage (users not aware of available services)
- □ Low understanding of the entrepreneurs process to start up, operate and develop his business









## Verksamt.se – the Swedish Business Link to Government...

- ...a strategic eGovernment initiative built and operated by three agencies
- the Swedish Companies Registration Office
- the Swedish Tax Agency and
- the Swedish Agency for Economic and Regional Growth
  - ....offers structured information, services and tools on how to start and run a business
  - .... offers tools to draw up a business plan and register a business
    - .....presents information and services on one website one door
  - ....is based on customer process and needs

considering, starting, running, developing and closing down







Verksamt.se

# Verksamt.se – the Swedish Business Link to Government

Information and e-services from authorities.









## Verksamt.se – for whom?

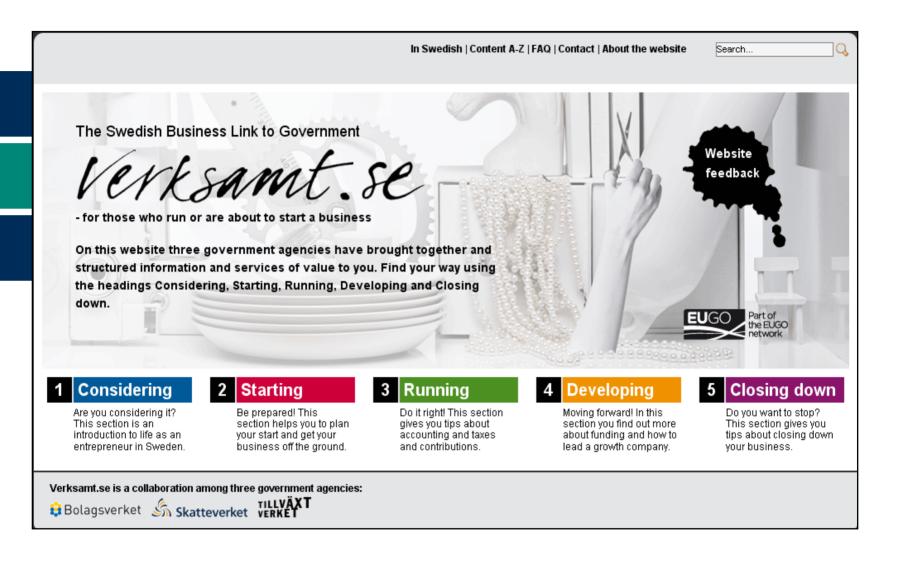
- $\hfill\square$  For the one who already is an entrepreneur
- □ For the one who is considering to start a business
- □ For the one who is helping other entrepreneurs











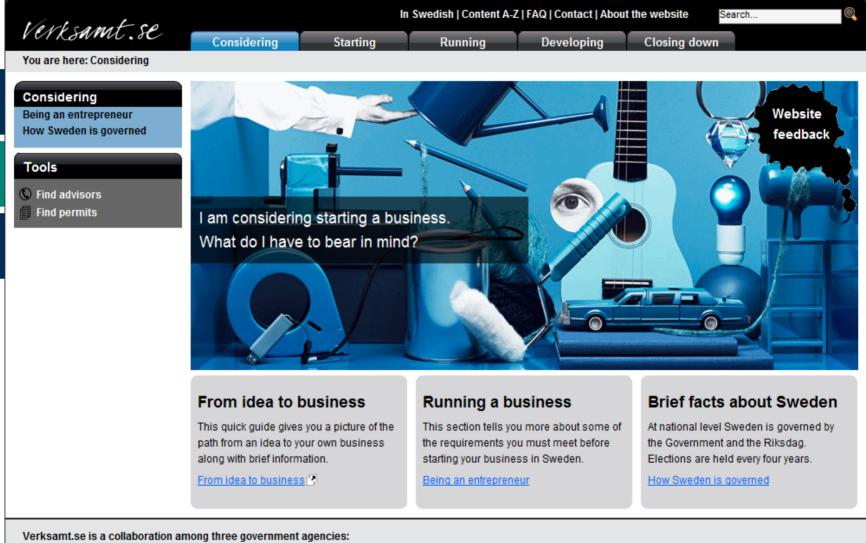








Poznan, November 16, 2011



Bolagsverket Skatteverket





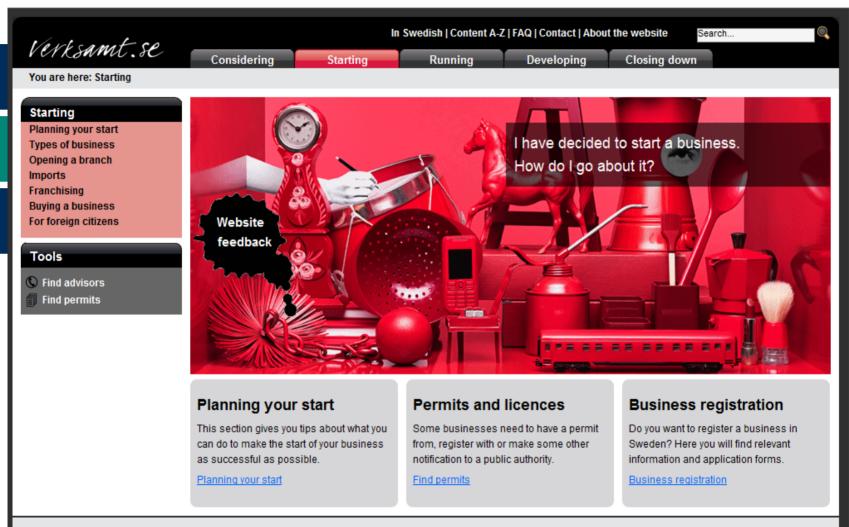






8





Verksamt.se is a collaboration among three government agencies:







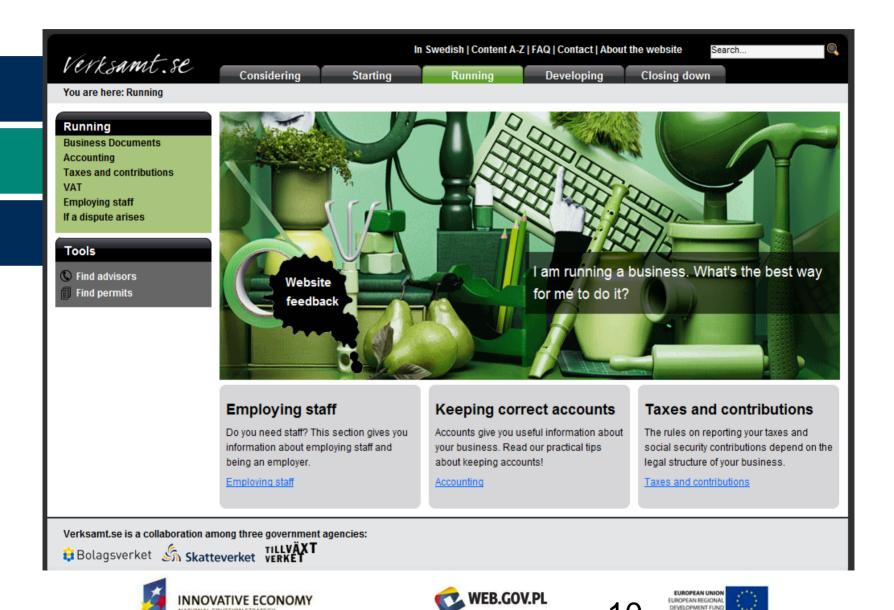




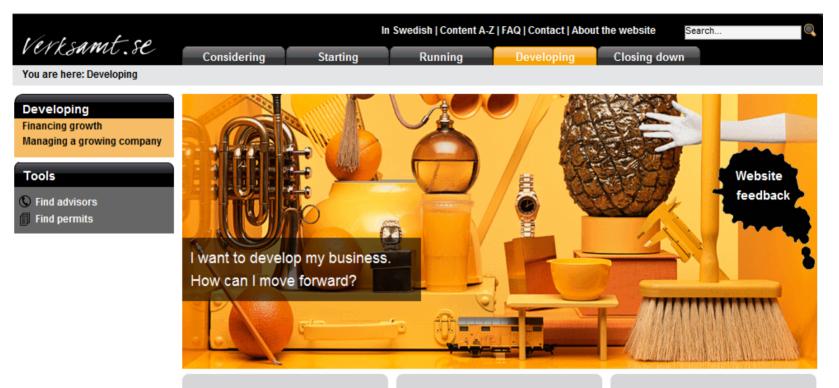
9

NATIONAL COHESION STRATEGY









### **Financing growth**

Read our eight points of good advice about how to acquire capital for your growing business.

Financing growth

### **Growing businesses**

You can gain a lot by cooperating with other businesses. Contact the entrepreneur network of your region.

Managing a growing company

### Venture capital

Venture capitalists invest money in businesses with growth potential. Read our FAQ on venture capital!

Venture capital

Verksamt.se is a collaboration among three government agencies:



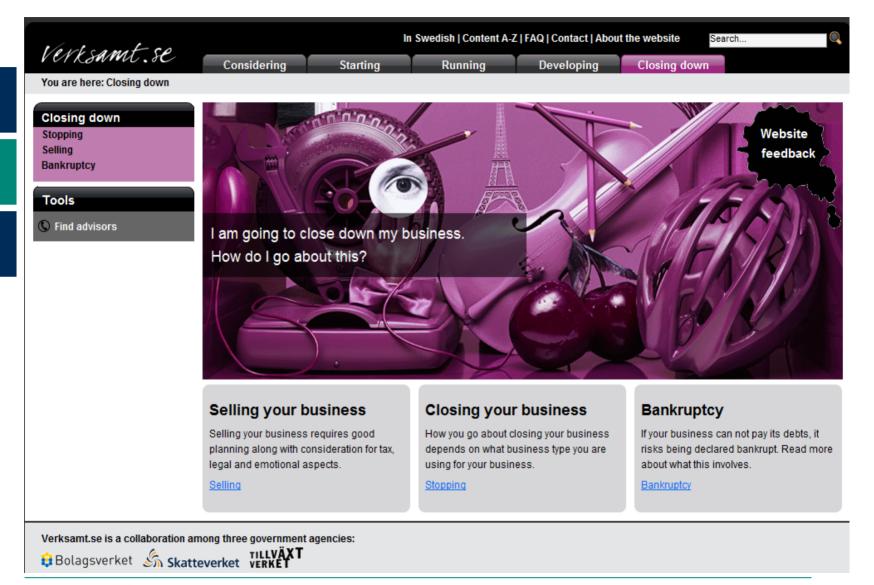












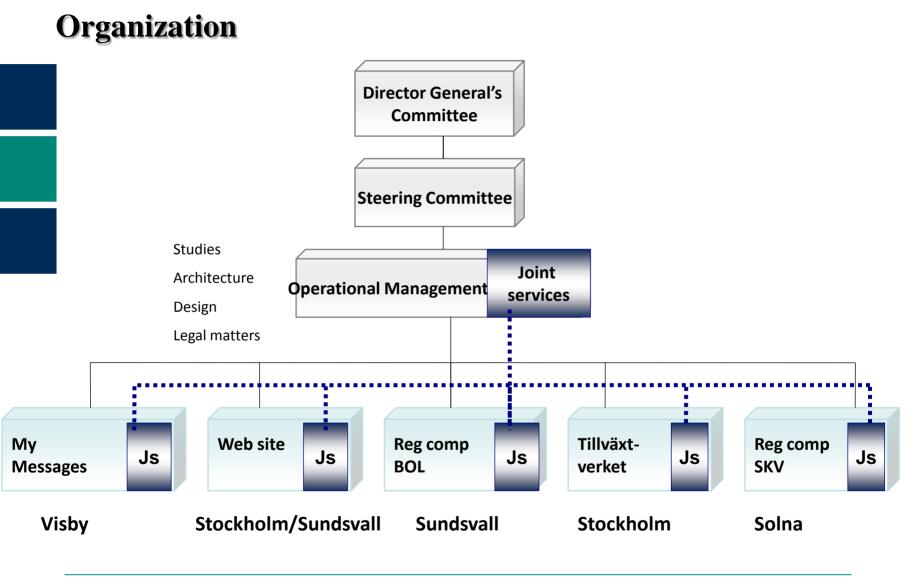


INNOVATIVE ECONOMY NATIONAL COHESION STRATEGY

















## Service oriented architecture

### Joint services for authorities:

- My messages
- Verksamt.se
- My pages
  - Identification of user
  - Show ongoing activities

Register business plan

Launch e-services

### **E-services:**

- Point of Single Contact
- Swedish Tax Agency
- Swedish Companies Registration Office
- Swedish Agency for Economic and Regional Growth

Register company









## Service oriented architecture – User involvement

- Key factors technical approach:
  - Accesibility, open standards, open source initiatives
- Federated architecture for 3<sup>rd</sup> generation eGovernement
- Distributed responsibility for development and management of e-services and content. E-services are provided as portlets integrated into Verksamt.se
  - End user has access to all services at one place in a similar way
  - Offers an overview of work in progress and current status of information to and from different authorities
  - Re-use of personal data from one e-service to another i e from the tool to create a business plan to the e-services for company name and tax registration

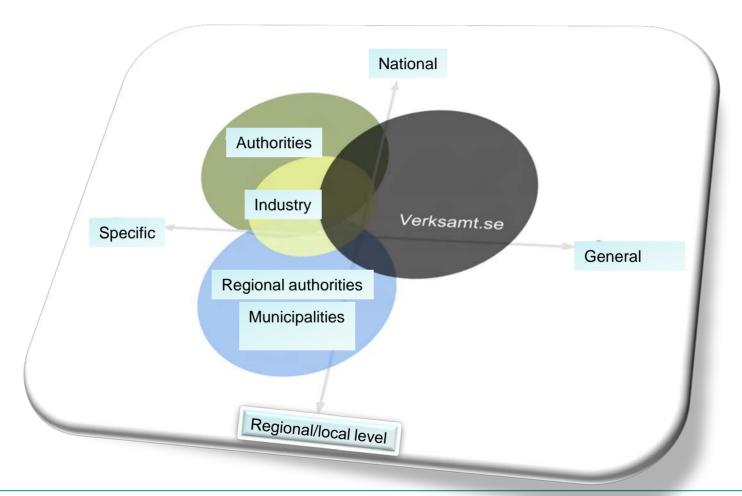








## No wrong door











## Some figures...

- Budget 2011 approx 7 million USD
- 100 000 unique visitors per month
- 30 000 active Business Plans









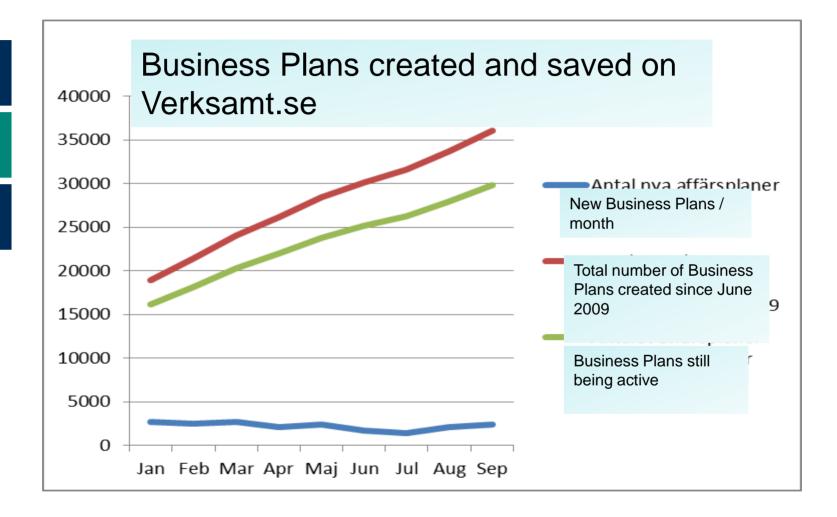




















## **Other projects...**

- Regional information
- Personalisation
- Safe electronic communication system "E-box"
- Services Directive Point of Single Contact validation of signatures, Trusted Lists within for use in MS
- More business scenarios
- Smart e-applications
- Multiple signatures
- My procurations









## **Multichanneling strategy for Business Information**

Internet



Local offices



## Print



## Start Up Line 020-35 10 10

## Meetings









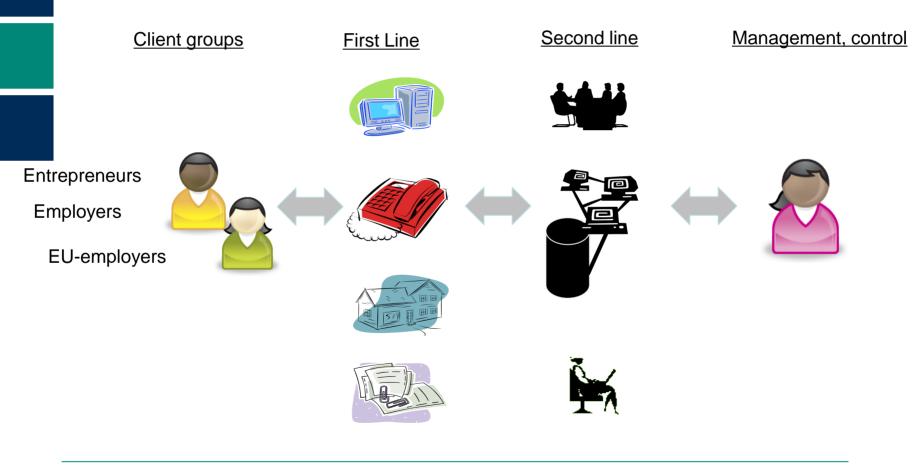
INNOVATIVE ECONOMY NATIONAL COHESION STRATEGY







# **Co-ordination of the meeting with clients in different channels**



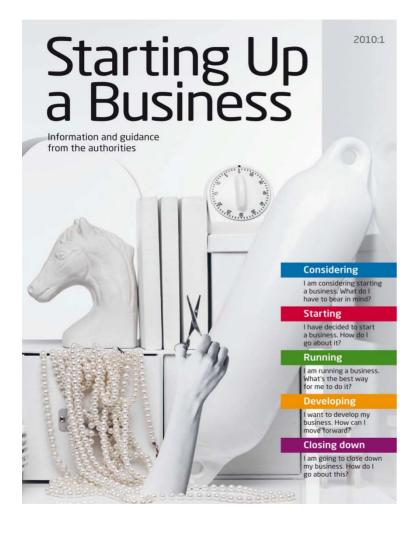












Starting Up a Business Brochure, distributed in about half a million copies in 2010

In Swedish and English and "Easy to read" version

**Regional version** 









## **Starting Up a Business Day**

6 Government Agencies

23 000 participants since 2005

Coordination and training of front office staff – participating in Starting Up a Business Day











## Lesson learnt

- □ Cooperation is difficult but rewarding
- □ Management & Control
- □ Working methods
- □ Technical solutions
- □ Legal matters
- □ Financing
- □ Organization
- □ Administration

### **C**ulture







## Thank you



### Ms Lena Rooth

Head of Division, Business Support Swedish Agency for Economic and Regional Growth lena.rooth@tillvaxtverket.se

### Poznan, November 16, 2011







